

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

SPO Vendors List No. 01-14 (Statewide)
Includes Change Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9 and 10
Replaces SPO VL Nos 98-46, 99-20 and 99-24
Revised: August 30, 2004

COMPUTER EQUIPMENT AND SERVICES
November 1, 2000 to December 31, 2004

INFORMATION ON WSCA AND THE WSCA COMPUTER CONTRACT

The State of Hawaii is a member of the Western States Contracting Alliance (WSCA), a multi-state contracting consortium of state governments, including local governments. WSCA seeks to achieve price discounts by combining the requirements of multi-state governmental agencies, and to also achieve cost-effective and efficient acquisition of quality products and services.

The State of New Mexico, lead agency and contract administrator for the WSCA computer contract, issued a competitive sealed proposal on behalf of WSCA and awarded contracts to five qualified computer equipment manufacturers. The manufacturers are required to supply computer equipment, including software, peripherals, maintenance and support services. This price agreement is based on a volume discount.

The State Procurement Office, on behalf of the executive branch and the other purchasing jurisdictions listed below, has joined the WSCA computer contract. The WSCA contract offers a wide range of computer equipment labeled with the manufacturer's name (servers, workstations, desktop and laptop computers), general-purpose software and peripherals. The WSCA contractor shall provide warranty service on all equipment purchased. At the option of the agency, WSCA contractors shall provide installation, training and support services directly related to the efficient use or operation purchased equipment for an additional cost.

This contract **does not** provide for any form of application development services or general consulting professional services.

Additional information on this WSCA contract is available at www.aboutwsca.org .

PARTICIPATING JURISDICTIONS listed below may purchase from this contract:

- Executive Branch, including the Department of Education and Office of Hawaiian Affairs
- Legislative Branch: House of Representatives and Senate
- Judiciary
- City & County of Honolulu (Finance, Council and Board of Water Supply)
- County of Hawaii (Finance, Council and Board of Water Supply)
- County of Kauai (Finance, Council and Department of Water Supply)
- County of Maui (Finance, Council and Department of Water Supply)
- University of Hawaii

Participants are not mandated to purchase from the WSCA contractors, and waivers from the contract will not be required. Participants are allowed to purchase computer equipment from other sources; however, Chapter 103D, HRS, and the procurement rules will apply to purchases outside of this contract, unless the agency is exempt from Chapter 103D. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the agency.

POINTS OF CONTACT. Questions concerning this vendors list may be directed as follows:

Jurisdiction	Name	Telephone	FAX	E-mail
Executive	Marc Yamamoto	586-0569	586-0570	marc_yamamoto@hawaii.gov
Judiciary	Newton Sakamoto	538-5805	538-5802	newtonsakamoto@yahoo.com
Senate	Paul T. Kawaguchi	586-6720	586-6719	senclk@capitol.hawaii.gov
	Carol Taniguchi	586-6720	586-6719	c.taniguchi@capitol.hawaii.gov
	Deborah Aki	586-6765	586-7229	wikander@capitol.hawaii.gov
House	Patricia Mau Shimizu	586-6400	586-6401	adele@capitol.hawaii.gov
OHA	Joan Bolte	594-1999	594-1865	joanb@oha.org
DOE	Procurement Staff	675-0130	675-0133	connie_chun/PROCURE/HIDOE@notes.k12.hi.us
U.H.	Jamie Wong (primary)	956-8687	956-2093	jamiew@hawaii.edu
	Rod Sakuma (alt.)	956-8687	956-2093	rods@hawaii.edu
Honolulu Council	Clayton Wong	523-4848	523-4220	cwong@co.honolulu.hi.us
Maui Council	Frances Hirano	270-7838	270-7686	frances.hirano@co.maui.hi.us
Kauai Council	Peter Nakamura	241-6371	241-6349	pnakamura@kuaigov.com
Hawaii Council	Bill Gray	961-8231	961-8248	bill_gray@co.hawaii.hi.us
Honolulu City and County	Earl Goro	523-4795	527-6834	egoro@co.honolulu.hi.us
Maui County	Greg King	270-7488	270-7138	greg.king@co.maui.hi.us
	Bruce Milliken	270-7489	270-7138	bruce.milliken@co.maui.hi.us
	Faye Okazaki	270-7492	270-7138	faye.okazaki@co.maui.hi.us
Kauai County	Florence Kakuda	241-6294	241-6297	fkakuda@kuaigov.com
	Elmer Muraoka	241-6295	241-6297	emuraoka@kuaigov.com
Hawaii County	Bill Gray	961-8231	961-8248	bill_gray@co.hawaii.hi.us
Honolulu Board of Water Supply	Calvin Okamoto	527-5253	527-6155	cokamoto@hbws.org
	Craig Nahm	527-5253	527-6155	cnahm@hbws.org

Jurisdiction	Name	Telephone	FAX	E-mail
Maui Depart. of Water Supply	Mike Quinn	270-8013	270-7136	michael.quinn@co.maui.hi.us
	Kenneth L. Bissen	270-7684	270-7136	ken.bissen@co.maui.hi.us
Kauai Depart. of Water	Clarita M. Remigio	245-5423	245-5813	cremigio@kauaiwater.org
Hawaii Depart. of Water Supply	Craig Shimabukuro	961-8020	961-8031	cshimabukuro@hawaiidws.org

USE OF PRICE LIST BY NONPROFIT ORGANIZATIONS. Pursuant to Section 103D-804, Hawaii Revised Statutes (HRS), nonprofit organizations with current purchase of service contract(s) (Chapter 42D or 103F, HRS) have been invited to participate in the State Procurement Office's (SPO) price lists.

All WSCA contractors have given approval for the use of this contract by nonprofit organizations with current State contracts.

COMPUTER EQUIPMENT, SOFTWARE, AND SERVICES

- **Computer Equipment** offered under this contract includes **desktop** and laptop computers, servers, and workstations manufactured by the contractor. Printers, displays, peripherals, LAN hardware and computer related hardware components and spare parts are also offered. Each contractor shall maintain a website listing their Equipment & Service Schedule (ESS), containing a complete list, grouped by major product categories, of the equipment, software, services, media and documentation available for purchase by procuring agencies, including item number, description and pricing.
- **Software** refers to general purpose software preloaded on equipment or listed separately in the contractor's ESS, including operating systems, report generators, spreadsheets, text and test processing, workgroup management, database, project management, messaging and electronic mail, graphics and construction and presentation, publishing, data communications, statistical and/or analysis, imaging, compilers and interrupters, utilities, programmer productivity tools. Educational software designated from K-12 and University usage is included.

Executive Branch agencies shall not procure software using this contract for Lotus or Novell products (Computer Software SPO PL No. **99-26** must be used). Currently, the State of Hawaii has a Select 6.0 agreement (expires April 30, 2006) with Microsoft. Microsoft has authorized Dell as Large Account Resellers (LARs) for their products. (i.e. If purchasing a Gateway or IBM product, a separate purchase order will need to be issued to a LAR for Microsoft products and licenses.)

Executive Branch agencies are encouraged to contact Dell Computer Corporation, CompUSA or GeminiTech (the fulfillment agents for Hewlett Packard Company) for quotes for their Microsoft software licensing needs. Please identify the contractor's Select Agreement No. on your request for quote(s). Agencies should note that the pricing they receive is for licenses only, if media is required for installation it should be purchased at the time the licenses are ordered.

Agencies should be aware that the contractor's invoice is their proof of purchase. License confirmations are currently being sent to SPO for safekeeping and are titled to the State of Hawaii.

Departments desiring to have the license confirmations titled directly to them may wish to consider the following alternatives:

1. Should the department have a need to purchase a minimum of **750** licenses (applications) by the expiration date of the State's Select 6.0 Agreement (4/30/06), the department may enter into their own enrollment under the State's Select 6.0 Agreement. One advantage under this alternative is the State will still receive credit for the Department's purchasing volume.

Departments considering this alternative should do the following: Issue a request for quotes to the contractors listed below indicating their intention to enter into an enrollment naming one LAR; each LAR's markup over cost charged to their Department; and any value added service required from the LAR, or the value added service or services available from the LAR.

2. Should the department have requirements of five or more licenses (applications), but less than **750** licenses (applications) by the expiration date of the State's Select 6.0 Agreement (4/30/06), the department may enter into a Government Open License Program (GOLP), a minimum of five licenses must be purchased initially. Please note that the discount available in this option is substantially less than that of the Select 6.0. The disadvantage with this alternative is the State will not receive credit for the Department's purchasing volume.

Departments considering this alternative should follow the procedure described above for Alternative 1.

3. The final alternative, and the most costly would be for the Department to purchase their requirements on a retail basis. Here the Department would receive the license with each of the media. The major disadvantage under this alternative other than being the mostly costly alternative, is the inability for multiple installation using one media for certain applications.

For more information on the above alternatives please contact the Microsoft representative listed below.

Microsoft Master License Agreement No.: 01S62185

<u>LAR</u>	<u>Contact Personnel</u>	<u>Telephone</u>	<u>Facsimile</u>
Dell	Agreement No. 9695416 Ms. Tanya Davis tanya_davis@dell.com	(800) 981-3355 ext 88021	(800) 433-9527
HP	Agreement No. 4495976 <u>CompUSA's Dealer ID# D18571</u> Mr. Kasey Wilson (CompUSA) kasey_wilson@compusa.com	(808) 543-6658	(808) 543-6683 or (808) 543-6698
	Mr. Francis Duran (CompUSA) francis_duran@compusa.com	(808) 543-6623 (808) 783-8422 (cell)	same as above
	Mr. John Bingaman (CompUSA) john_bingaman@compusa.com	(808) 543-6602	same as above

<u>LAR</u>	<u>Contact Personnel</u>	<u>Telephone</u>	<u>Facsimile</u>
HP	Agreement No. 4495976	(Continued)	
	<u>GeminiTech's Dealer ID # D22497 / 029797</u>		
	Ms. Karen James (GeminiTech)	(808) 843-1000 ext 102	(808) 843-1010
		(800) 843-0028 (neighbor islands)	
	karen.james@geminitech.net		

Microsoft Corporation

James Takatsuka, Area Manager (808) 394-2221
jamestak@microsoft.com

- **Support Services Contractor** refers to a subcontractor authorized by the WSCA contractor and designated by the procuring agency or the WSCA contractor to provide support services for the products. Support services may include, but are not limited to installation, training, and extended warranties provided for products offered or supplied, directly related to the efficient use or operation of the purchased equipment, for an additional cost.
 This contract **does not** provide for any form of application development services, general consulting professional services, software design work, or analysis.

Contact the computer equipment contractor for a listing of their authorized representatives or resellers.

ORDERING. Each contractor maintains its website with product and services information, product configuration and pricing, the primary contact, and the terms and conditions of the price agreement. Purchasing agencies are advised that changes to products and pricing occur frequently. We recommend, for auditing purposes, that a printed copy of the web site page showing the item(s) ordered or a printed quote from the contractor or the contractor's website be placed in the procurement file.

Pricing is available for single orders and special price discounts are made available for multiple or high quantity orders and educational pricing. When placing an order, check contractor's website for completed ordering instructions, including but not limited to discount (volume ordering or educational pricing), installation, training, warranty, delivery, etc.

Ordering Microsoft Licenses.

Purchases through Dell: Purchase orders should be facsimiled to Dell to the attention of Ms. Tanya Davis at (800) 433-9527. Please include the State of Hawaii's enrollment number **9695416** on your PO.

Purchases through CompUSA to HP: POs should be made out and mailed to:

Hewlett Packard, 10810 Farnum Drive, Omaha, Nebraska 68154 a copy shall also be facsimiled to CompUSA to the attention of Mr. Kasey Wilson at (808) 543-6683. POs shall include the State of Hawaii's enrollment number **4495976** and shall also indicate CompUSA's Dealer ID# **D18571** on each line item ordered.

*Purchases through **GeminiTech to HP**: POs are to be made out and mailed to: **Hewlett Packard Company, 10810 Farnum Drive, Omaha Nebraska 68154**; a copy shall also be facsimiled to GeminiTech to the attention of Ms. Karen James at (808) 843-1010. POs shall include the State of Hawaii's enrollment number **4495976** and shall also indicate GeminiTech's Dealer ID# **D22497 / 029797** on each line item ordered*

COMPETITIVE QUOTES. When soliciting for quotes, identify your agency as the State of Hawaii and request for quote based on the WSCA contract.

Purchasing agencies are required to complete SPO Form-10, **RECORD OF SMALL PURCHASE**, (available as a downloadable MS Word form at <http://www2.state.hi.us/spo/forms/form10.doc>). The SPO recommends a minimum of two (2) written quotes for all purchases. Considering all factors, the award may be made to the vendor offering the **best value** in terms of quality, warranty, delivery, etc. and not necessarily the low offer. If quotes from more than one contractor are not obtained, state the reason(s) for not obtaining another quotation for price comparison.

PURCHASE ORDERS shall be issued and payments made **directly** to the vendors listed herein. In place of the SPO VL No., type on the purchase order the WSCA number (*) assigned to each contractor to qualify for the WSCA pricing.

VENDOR CODES for annotation on purchase orders are obtainable from the "Alphabetical Vendor Edit Table Report" available at your department's fiscal office. Agencies are cautioned that the remittance address on an invoice may be different from the address of the vendor code annotated on the purchase order. Therefore, when processing an invoice for payment, be sure that the correct vendor code is used.

LEASE AGREEMENTS are allowable under this contract.

VENDORS LIST AVAILABLE ON SPO WEBPAGE. This vendors list is available on the Internet at <http://www2.state.hi.us/pricefiles/01-14.pdf>, the State Procurement Office website. Agencies may retrieve a copy of this list via the State's Hawaii FYI electronic gateway by dialing one of the following modem numbers: Hawaii: 974-6640; Kauai: 274-3600; Maui: 984-2000; Oahu: 587-4800. At the main menu select *Hawaii Internet Services Menu*, then select *State Price Lists* for the current listing. If assistance is required to access Hawaii FYI, call the ICSD Assistance Center at 586-1919 from Oahu and 1-800-252-1132 from the neighbor islands.

/s/ Robert J. Governs
ROBERT J. GOVERNS, CPPB
Procurement Officer

WSCA NO. 90-00151*
www.compaq.com/state/hawaii

Hewlett Packard Company
GEM/CEI

CIGM
10810 Farnum Drive
Omaha, NE 68154

CONTRACTOR'S PRIMARY REPRESENTATIVES:

State & Local Government: Mike Euler

(888) 202-4682 x15556
Fax: (800) 825-2329
mike.euler@hp.com

K-12 Education: Kenneth Tackett

(800) 888-3224 x15522
Fax: (800) 224-1305
kenneth.tackett@hp.com

Higher Education: Caryn Scharlau

(877) 480-4433 x15550
Fax: (800) 825-2329
caryn.scharlau@hp.com

Hawaii Region – Sales Manager: Ahmad Mohammadi

808-836-8568
Fax: 808-839-8550
ahmad.mohammadi@hp.com

WSCA NO. 92-00151*
www.dell.com/slq/hawaii

DELL MARKETING LP

One Dell Way, RR8-8741
Round Rock, TX 78682

CONTRACTOR'S PRIMARY REPRESENTATIVE(S):

Allan Wong, Account Executive

allan_wong@dell.com
(650) 624-0800
Fax. (650) 624-0801

Dave Melendrez, Inside Sales Rep.

dave_melendrez@dell.com
(800) 981-3355 ext. 43937
Fax: (800) 433-9527

K-12 Education

Robert Arthur, Account Executive

robert_arthur@ dell.com
(310) 378-1689
Fax. (310) 378-7242

Higher Education

Jeff Cochran, Account Executive

jeff_cochran@dell.com
(949)363-2983
Fax (949) 363-2984

WSCA NO. 91-00151*
<http://esource.gateway.com/hawaiiwsca>

GATEWAY COMPANIES, INC.

CONTRACTOR'S PRIMARY REPRESENTATIVES:

EDUCATION, STATE AND LOCAL GOVERNMENT

Gateway Professional
610 Gateway Drive, Mail Drop R40
N. Sioux City, SD 57049

Account Executive

Ricki Graham
Phone number: 1(800) 211-4952— direct extension - 33089
Fax: (605) 232-2715
E-mail: ricki.graham@gateway.com

Gateway Local Sales Partnership

Net Enterprise
1132 Bishop Street, Suite 700
Honolulu, Hawaii 96813

Contact Person: Lester Morikawa
Telephone: (808) 441-5028
Facsimile: (808) 441-5069
e-mail address: lmorikawa@netenterprise.com

Tech Support—Gateway Certified Repair Center: (808) 441-5001

Customer Service

Angela Shanks
Fax: 605-232-1984
E-Mail: angela.shanks@gateway.com
Customer Service Support (1-800-211-4952, menu Option 2)
Tech Support (1-800-211-4952, menu Option 3)
Fax: 605-232-2716

Gateway Professional Field Account Manager

Jackson Tsao (Field Account Manager)
Phone: (661) 753-9241
facsimile: (661) 753-9251
mobile phone: (661) 904-0901
e-mail: jackson.tsao@gateway.com

WSCA NO. 94-00151*
www.ibm.com/gold/wsca

IBM CORPORATION

Purchase orders to: 1240 Ala Moana Blvd.
Honolulu, HI 96814

Remittance to: P.O. Box 945684
Atlanta, GA 30394-5684

CONTRACTOR'S PRIMARY REPRESENTATIVE(S):

STATE, JUDICIARY, LEGISLATURE

Al Ah Hee, Jr.
aahhee@us.ibm.com
(808) 597-9375

CITY & COUNTY OF HONOLULU, UNIVERSITY OF HAWAII

Ben Inafuku
binafuku@us.ibm.com
(808) 597-9435

HAWAII, KAUAI, MAUI COUNTIES

Sid Tsubata
stsubata@us.ibm.com
(808) 597-9257

Fax: (808) 597-9579